

*FibraHotel* ("FibraHotel"), the first real estate investment trust specialized in hotels in Mexico, announces its financial results corresponding to the first quarter of 2023.

**Mexico City, April 26<sup>th</sup>, 2023 ---** FibraHotel (BMV: FIHO 12), the first real estate investment trust specialized in hotels in Mexico announces its financial results corresponding to the first quarter of 2023. Except where noted, all figures included herein were prepared in accordance with IFRS and are stated in nominal Mexican pesos.

#### 2023 First Quarter Highlights

- FibraHotel ended the first quarter of 2023 with 86 hotels and 12,554<sup>1</sup> rooms, of which 84 hotels and 12,260 rooms are in operation.
- For the Total FibraHotel Portfolio of 83 properties<sup>1</sup> (excluding the two hotels that are temporarily closed and the Fiesta Americana Condesa Cancun hotel), average daily rate ("*ADR*") was **Ps. \$1,436**, occupancy was **60.3**% (versus 51.7% of the first quarter of 2022) and revenue per available room ("*RevPAR*") was **Ps. \$866** representing a **34.6**% increase versus the first quarter of 2022.
- The Fiesta Americana Condesa Cancun hotel had a Net Package ADR<sup>2</sup> of **Ps. \$6,594**, occupancy was **83.8%**, and Net Package RevPAR was **Ps. \$5,526**. FibraHotel received lease revenue from the property of **Ps. \$110 million** during the quarter.
- Total revenues for the quarter were Ps. \$1,256 million.
- Lodging contribution<sup>3</sup> for the quarter was **Ps. \$454 million**.
- EBITDA for the quarter was **Ps. \$353 million**.
- Funds from operations (*"FFO"*)<sup>4</sup> for the quarter were **Ps. \$258 million**.
- Adjusted funds from operations (*"AFFO"*)<sup>5</sup> for the quarter were **Ps. \$189 million**.
- FibraHotel will pay a distribution of Ps. \$98 million, equivalent to 12.50 cents per CBFI<sup>6</sup>.
- As of March 31<sup>st</sup>, 2023, FibraHotel had a cash position of **Ps. \$511 million**, a debt position of **Ps. \$4,367 million**, and a net debt position of **Ps. \$3,857 million**.
- As of March 31<sup>st</sup>, 2023, total owners' equity was **Ps. \$12,506 million**.



<sup>&</sup>lt;sup>1</sup> There are two hotels temporarily closed; Select Service Ciudad Obregon and Select Service Leon. In total they represent 294 rooms and are excluded from the operational KPIs of the quarter.

<sup>&</sup>lt;sup>2</sup> Fiesta Americana Condesa Cancun is measured with All Inclusive Indicators, considering the package of room and food & beverage. These metrics do not include upgrades or additional purchases made by the guests.

<sup>&</sup>lt;sup>3</sup>Lodging contribution equals total revenues (room rental, food and beverage, leasing and other) minus costs and general expenses directly related to the hotel operation, excluding real estate expenses (property tax, insurance, taxes, and others) and FibraHotel's administration expenses. Lodging contribution is not an IFRS figure.

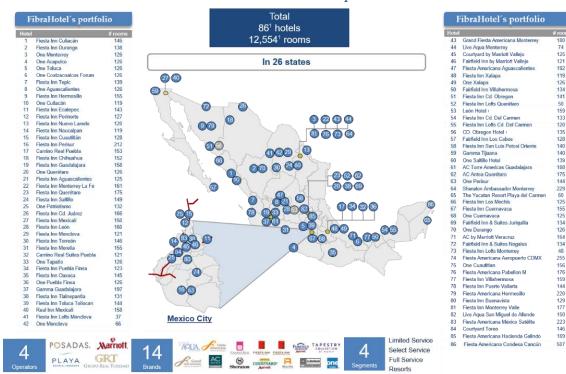
<sup>&</sup>lt;sup>4</sup> Funds from operation ("FFO") is based on Amefibra's definition, which has been published by FibraHotel since the second quarter 2020.

<sup>&</sup>lt;sup>5</sup> Adjusted funds from operation ("AFFO") is defined as net income plus depreciation plus non-operating and non-cash adjustments less maintenance CapEx reserve of the period. AFFO is not an IFRS figure.

<sup>&</sup>lt;sup>6</sup>Calculated based on 785,823,44 CBFIs outstanding with economic rights.



"I am pleased to announce another quarter of solid operating results and the reinstatement of distributions. FibraHotel's Technical Committee established a new distribution policy based on a fixed amount per CBFI to be paid quarterly. For the first quarter of 2023 FibraHotel will make a distribution of Ps. \$0.125 per CBFI and for the full year 2023 we expect to make three additional quarterly distributions of Ps. \$0.125 per CBFI, for a total of Ps. \$0.50 per CBFI for the full year. This policy provides visibility to CBFI holders while allowing the company to retain cash flow to execute its business plan. FibraHotel intends to increase the distributions over time based on operating results. For the first quarter of 2023, revenues of Ps. \$1,256 million and EBITDA of Ps. \$353 million are the highest for a first quarter in FibraHotel's history. The portfolio had a RevPAR growth of 35% year-over-year and an ADR increase of 15%, driven by a strong recovery of CDMX hotels with a RevPAR growth of 62%. The Fiesta Americana Condesa Cancun hotel continues to perform well, and we obtained lease revenue of Ps. \$110 million in the quarter even with exchange rate headwinds. EBITDA margin for the quarter was 28.1% and we were able to reduce net debt to Ps. \$3,857 million. These results would not be possible without the commitment and effort of our employees, partners, and investors. We appreciate the confidence in FibraHotel's long-term vision " said Simón Galante, CEO of FibraHotel.



#### FibraHotel's Portfolio as of April 26th, 2023

<sup>1</sup>FibraHotel currently has 84 hotels with 12,260 rooms in operation, excluding two hotels temporarily closed (shaded in gray).





# Additional information:

# FibraHotel's distribution policy and distribution for the first quarter of 2023

FibraHotel's Technical Committee established a new distribution policy based on the maximum amount between 95% of the fiscal income and a fixed quarterly amount per CBFI (instead of a percentage of AFFO). For the first quarter of 2023, FibraHotel will pay a distribution of Ps. \$0.125 per CBFI. For the full year 2023, FibraHotel estimates it will pay three additional distributions of Ps. \$0.125 per CBFI, for a total of Ps. \$0.50 per CBFI for the year<sup>7</sup>.

This policy allows CBFI holders to have visibility of the expected distributions during the year. At the same time, it allows FibraHotel to retain cash flow to execute its business plan, including among other things the payment of existing debt obligations (debt reduction) and to carry out attractive investments in its existing portfolio as well as additional inorganic growth opportunities that meet eligibility criteria. FibraHotel has the intention to increase the fixed distribution amount over time based on operating results<sup>7</sup>.

### Changes to the number of rooms in the portfolio

In 2022 certain refurbishments were done which impacted the room count in certain hotels of the portfolio. The following changes were made as of the first quarter of 2023:

- Live Aqua San Miguel de Allende: rooms decreased from 153 to 150 rooms.
- Fiesta Americana Pabellon M: rooms decreased from 178 to 176 rooms.
- Fiesta Americana Hacienda Galindo: rooms increased from 168 to 169 rooms.

With these changes, the total number of rooms in the portfolio, as of March 31<sup>st</sup>, 2023, is 12,554.

### Partial prepayment of a BBVA credit line

In March, 2023, considering FibraHotel's cash generation, the company decided to voluntarily prepay Ps. \$40 million of the Ps. \$156 million amortization of BBVA credit facility that was scheduled for July 2023.

### **Renewal of Sabadell credit line**

On April 13<sup>th</sup>, 2023, an amendment agreement was signed to extend the maturity of the Ps. \$200 million revolving credit facility with Sabadell by 12 months. The surcharge of this facility is 215 basis points above the TIIE and is secured by a mortgage.

# **Outstanding CBFIs**

As of March 31<sup>st</sup>, 2023 and as of the date of this report, FibraHotel has 785,823,444 CBFIs with economic rights.



<sup>&</sup>lt;sup>7</sup> Distributions are subject to economic and market conditions. In the case that 95% of the fiscal income is higher than the distributions for the year, FibraHotel will make an additional distribution for the difference.



# FibraHotel's Portfolio as March 31st, 2023

2 Fiesta Inn Buenavista Mexico City 129 Grupo Posadas Fiesta Inn Selected-Servic   4 Fiesta Inn Ciudad diarra Chihuahua Northwest 166 Grupo Posadas Fiesta Inn Selected-Servic   5 Fiesta Inn Ciudad Doregón Sonora Northwest 141 Grupo Posadas Fiesta Inn Selected-Servic   7 Fiesta Inn Ciudad Doregón Sonora Northwest 142 Grupo Posadas Fiesta Inn Selected-Servic   8 Fiesta Inn Ciunatitán State of Mexico Mexico City 128 Grupo Posadas Fiesta Inn Selected-Servic   9 Fiesta Inn Cuuntitán State of Mexico Mexico City 128 Grupo Posadas Fiesta Inn Selected-Servic   10 Fiesta Inn Cuuntitán State of Mexico Mexico City 143 Grupo Posadas Fiesta Inn Selected-Servic   11 Fiesta Inn Eatropee State of Mexico Mexico City 143 Grupo Posadas Fiesta Inn Selected-Servic   13 Fiesta Inn Eatropee State of Mexico Mexico City 143 Grupo Posadas Fiesta Inn Selected-Servic   14 Fiesta Inn Eatropee Jalisco West 156 Grupo Posadas Fies		Hotel	State	Region	Rooms	Operator	Brand	Segment
2   Firsta Inn Bueravista   Mexico City   129   Grupo Posadas   Firsta Inn   Selected-Servic     4   Firsta Inn Cudad Juriz   Chinbaluua   Northwest   123   Grupo Posadas   Firsta Inn   Selected-Servic     6   Firsta Inn Cudad Juriz   Chinbaluua   Northwest   141   Grupo Posadas   Firsta Inn   Selected-Servic     7   Firsta Inn Cudad Obregón   Sonora   Northwest   142   Grupo Posadas   Firsta Inn   Selected-Servic     9   Firsta Inn Cudatifian   State of Mexico   Mexico City   128   Grupo Posadas   Firsta Inn   Selected-Servic     9   Firsta Inn Cuantifian   Sinalaa   Northwest   143   Grupo Posadas   Firsta Inn   Selected-Servic     11   Firsta Inn Eatepce   State of Mexico   Mexico City   143   Grupo Posadas   Firsta Inn   Selected-Servic     15   Firsta Inn Eatepce   State of Mexico   West   155   Grupo Posadas   Firsta Inn   Selected-Servic     16   Firsta Inn Merciai   BCN   Northwest   155   Grupo Posadas   Firsta Inn   Selected-Servic <td></td> <td>Selected-Service Hotels - Managed</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		Selected-Service Hotels - Managed						
4   Fiesta Inn Ciudad del Carmen (1) (2)   Campeche   South   253   Grupo Posadas   Fiesta Inn   Selected-Servic     5   Fiesta Inn Ciudad Unirez   Chihuahua   Northwest   146   Grupo Posadas   Fiesta Inn   Selected-Servic     7   Fiesta Inn Cuidad Obregón   Sonora   Northwest   152   Grupo Posadas   Fiesta Inn   Selected-Servic     8   Fiesta Inn Cuidad Obregón   Sonora   Merico City   128   Grupo Posadas   Fiesta Inn   Selected-Servic     10   Fiesta Inn Cuilacón   Sinaloa   Northwest   146   Grupo Posadas   Fiesta Inn   Selected-Servic     11   Fiesta Inn Cuilacón   Sinaloa   Northwest   138   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Earpec   State of Mexico   West   138   Grupo Posadas   Fiesta Inn   Selected-Servic     13   Fiesta Inn Mexicali   BCN   Northwest   155   Grupo Posadas   Fiesta Inn   Selected-Servic     14   Fiesta Inn Mexicali   BCN   Northwest   155   Grupo Posadas   Fiesta Inn   Selected-Servic <td>1</td> <td>Fiesta Inn Aguascalientes</td> <td>Aguascalientes</td> <td>Bajio</td> <td>125</td> <td>Grupo Posadas</td> <td>Fiesta Inn</td> <td>Selected-Service</td>	1	Fiesta Inn Aguascalientes	Aguascalientes	Bajio	125	Grupo Posadas	Fiesta Inn	Selected-Service
4   Firsta Inn Ciudad del Carmen (1) (2)   Campeche   South   253   Grupo Posadas   Firsta Inn   Selected-Servic     5   Firsta Inn Ciudad Obregon   Sonona   Northwest   146   Crupo Posadas   Firsta Inn   Selected-Servic     7   Firsta Inn Cuidad Obregon   Sonona   Northwest   152   Crupo Posadas   Firsta Inn   Selected-Servic     8   Firsta Inn Cuitado Obregon   Sonona   Meeico City   128   Grupo Posadas   Firsta Inn   Selected-Servic     9   Firsta Inn Cuitado Obregon   Sinaloa   Northwest   146   Grupo Posadas   Firsta Inn   Selected-Servic     10   Firsta Inn Cuitado Inneranzo   Mordos   Meeico City   138   Grupo Posadas   Firsta Inn   Selected-Servic     11   Firsta Inn Evator   State of Meeico   Meeico City   138   Grupo Posadas   Firsta Inn   Selected-Servic     13   Firsta Inn Meeicali   BCN   Northwest   155   Grupo Posadas   Firsta Inn   Selected-Servic     14   Firsta Inn Meeicali   BCN   Northwest   150   Grupo Posadas   Firsta Inn	2	*	Mexico City		129	Grupo Posadas	Fiesta Inn	Selected-Service
5   Firsta Inn Ciudad Juárez   Chiuahua   Northwest   166   Grupo Posadas   Firsta Inn   Selected-Servic     6   Firsta Inn Ciudad Obregón   Sonora   Northwest   141   Grupo Posadas   Firsta Inn   Selected-Servic     7   Firsta Inn Cuantifitan   State of Mexico   Mexico City   128   Grupo Posadas   Firsta Inn   Selected-Servic     10   Firsta Inn Cuantifitan   Sinaloa   Northwest   146   Grupo Posadas   Firsta Inn   Selected-Servic     11   Firsta Inn Durango   Darango   Northwest   143   Grupo Posadas   Firsta Inn   Selected-Servic     12   Firsta Inn Earlepec   State of Mexico   Mexico City   143   Grupo Posadas   Firsta Inn   Selected-Servic     13   Firsta Inn Earlepec   Jalisco   West   150   Grupo Posadas   Firsta Inn   Selected-Servic     14   Firsta Inn Mexicali   BCN   Northwest   150   Grupo Posadas   Firsta Inn   Selected-Servic     15   Firsta Inn Mexicali   BCN   Northwest   153   Grupo Posadas   Firsta Inn   Selected-Servic <td>4</td> <td>Fiesta Inn Ciudad del Carmen (1) (2)</td> <td>-</td> <td></td> <td>253</td> <td></td> <td>Fiesta Inn</td> <td>Selected-Service</td>	4	Fiesta Inn Ciudad del Carmen (1) (2)	-		253		Fiesta Inn	Selected-Service
6   Fiesta Inn Ciudad Obregón   Sonora   Northwest   141   Grupo Posadas   Fiesta Inn   Selected-Servic     7   Fiesta Inn Chihuahua   Chihuahua   Northwest   152   Grupo Posadas   Fiesta Inn   Selected-Servic     9   Fiesta Inn Cuantitán   State of Mexico   Mexico   South   155   Grupo Posadas   Fiesta Inn   Selected-Servic     10   Fiesta Inn Cuantitán   Sinaloa   Northwest   146   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Cuantitán   Sinaloa   Northwest   143   Grupo Posadas   Fiesta Inn   Selected-Servic     13   Fiesta Inn Edrepce   State of Mexico   Mexico City   143   Grupo Posadas   Fiesta Inn   Selected-Servic     14   Fiesta Inn Edrepce   State of Mexico   Mexico City   143   Grupo Posadas   Fiesta Inn   Selected-Servic     15   Fiesta Inn León   Guanajuato   Bajio   160   Grupo Posadas   Fiesta Inn   Selected-Servic     16   Fiesta Inn Monterey   La Ko   Northwest   155   Grupo Posadas   Fiesta Inn		()()		Northwest	166		Fiesta Inn	Selected-Service
7   Firsta Inn Chihuahua   Northwest   152   Grupo Posadas   Firsta Inn   Selected-Servic     8   Firsta Inn Cuantilian   State of Mexico   Mexico City   128   Grupo Posadas   Firsta Inn   Selected-Servic     10   Firsta Inn Cuanavaca   Morelos   South   135   Grupo Posadas   Firsta Inn   Selected-Servic     11   Firsta Inn Durango   Durango   Northwest   146   Grupo Posadas   Firsta Inn   Selected-Servic     12   Firsta Inn Eatepee   State of Mexico   Mexico City   143   Grupo Posadas   Firsta Inn   Selected-Servic     13   Firsta Inn Eatepee   Gananjuato   Bajio   160   Grupo Posadas   Firsta Inn   Selected-Servic     14   Firsta Inn Mexicali   BCN   Northwest   150   Grupo Posadas   Firsta Inn   Selected-Servic     17   Firsta Inn Morelia   Michoacan   West   155   Grupo Posadas   Firsta Inn   Selected-Servic     18   Firsta Inn Morelia   Michoacan   West   155   Grupo Posadas   Firsta Inn   Selected-Servic     17								
8   Fiesta Inn Cuantillán   State of Mexico   Mexico City   128   Grupo Posadas   Fiesta Inn   Selected-Servic     9   Fiesta Inn Cuanavaca   Morelos   South   155   Grupo Posadas   Fiesta Inn   Selected-Servic     11   Fiesta Inn Durango   Durango   Northwest   143   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Ecatepee   State of Mexico   Wexico City   143   Grupo Posadas   Fiesta Inn   Selected-Servic     13   Fiesta Inn Mexicali   Sonora   Northwest   155   Grupo Posadas   Fiesta Inn   Selected-Servic     14   Fiesta Inn Mexicali   BCN   Northwest   150   Grupo Posadas   Fiesta Inn   Selected-Servic     17   Fiesta Inn Mexicali   BCN   Northwest   155   Grupo Posadas   Fiesta Inn   Selected-Servic     18   Fiesta Inn Monelova (2)   Coabulta   Northwest   155   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Monelova (2)   Coabulta   Northeast   120   Grupo Posadas   Fiesta Inn   Selected-Servic		0						
9     Firsta Inn Cuernavaca     Morelos     South     155     Grupo Posadas     Firsta Inn     Selected-Servic       10     Firsta Inn Culiacin     Sinaloa     Northwest     146     Grupo Posadas     Firsta Inn     Selected-Servic       12     Firsta Inn Darango     Darango     Northwest     138     Grupo Posadas     Firsta Inn     Selected-Servic       13     Firsta Inn Guadalajara Expo     Jalisco     West     158     Grupo Posadas     Firsta Inn     Selected-Servic       14     Firsta Inn Hermosillo     Sonora     Northwest     150     Grupo Posadas     Firsta Inn     Selected-Servic       15     Firsta Inn Mexicali     BCN     Northwest     155     Grupo Posadas     Firsta Inn     Selected-Servic       17     Firsta Inn Morelia     Michoacan     West     155     Grupo Posadas     Firsta Inn     Selected-Servic       12     Firsta Inn Morelia     Northoast     158     Grupo Posadas     Firsta Inn     Selected-Servic       12     Firsta Inn Monclova (2)     Coabuila     Northeast     120								
10   Fiesta Inn Culiacán   Sinaloa   Northwest   146   Grupo Posadas   Fiesta Inn   Selected-Servic     11   Fiesta Inn Durango   Durango   Northwest   138   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Cadalajara Expo   Jalisco   West   158   Grupo Posadas   Fiesta Inn   Selected-Servic     14   Fiesta Inn Merical   Sonora   Northwest   155   Grupo Posadas   Fiesta Inn   Selected-Servic     15   Fiesta Inn Moxicali   BCN   Northwest   155   Grupo Posadas   Fiesta Inn   Selected-Servic     16   Fiesta Inn Moxicali   BCN   Northwest   125   Grupo Posadas   Fiesta Inn   Selected-Servic     17   Fiesta Inn Monchova (2)   Coahuila   Northwest   126   Grupo Posadas   Fiesta Inn   Selected-Servic     22   Fiesta Inn Monchova (2)   Coahuila   Northeast   129   Grupo Posadas   Fiesta Inn   Selected-Servic     23   Fiesta In Monchova (2)   Coahuila   Northeast   120   Grupo Posadas   Fiesta Inn   Selected-Servic				,		1		
11   Firsta Inn Durango   Darango   Northwest   138   Grup Posadas   Firsta Inn   Selected-Servic     12   Fiesta Inn Exteppe   State of Mexico   Mexico City   143   Grupo Posadas   Fiesta Inn   Selected-Servic     13   Fiesta Inn Exterpec   State of Mexico   West   158   Grupo Posadas   Fiesta Inn   Selected-Servic     15   Fiesta Inn Lorn   Guanjuato   Bajio   160   Grupo Posadas   Fiesta Inn   Selected-Servic     16   Fiesta Inn Monical   Michoacan   West   155   Grupo Posadas   Fiesta Inn   Selected-Servic     17   Fiesta Inn Mondria   Michoacan   West   155   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Mondervey La Fe (2)   Nuevo Leon   Northeast   126   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Montervey Valle   Nuevo Leon   Northeast   127   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Montervey Valle   Nuevo Leon   Northeast   120   Grupo Posadas   Fiesta Inn   Selected-S						1		
12   Fiesta Inn Ecatepoc   State of Mexico   Mexico City   143   Grupo Posadas   Fiesta Inn   Selected-Servic     13   Fiesta Inn Guadalajara Expo   Jalico   West   158   Grupo Posadas   Fiesta Inn   Selected-Servic     14   Fiesta Inn Loón   Guanajuato   Bajio   160   Grupo Posadas   Fiesta Inn   Selected-Servic     15   Fiesta Inn Morelia   Michoacan   West   155   Grupo Posadas   Fiesta Inn   Selected-Servic     16   Fiesta Inn Morelia   Michoacan   West   155   Grupo Posadas   Fiesta Inn   Selected-Servic     17   Fiesta Inn Monterrey La Fe(2)   Nuevo Leon   Northeast   158   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Monterrey La Fe(2)   Nuevo Leon   Northeast   177   Grupo Posadas   Fiesta Inn   Selected-Servic     13   Fiesta Inn Nonterrey Valle   Nuevo Leon   Northeast   170   Grupo Posadas   Fiesta Inn   Selected-Servic     14   Fiesta Inn Neetor Laredo   Tamatilpas   Northeast   120   Grupo Posadas   Fiesta Inn   <						1		
13Fiesta Inn Guadalajara ExpoJaliscoWest158Grupo PosadasFiesta InnSelected-Servic14Fiesta Inn HernosilloSonoraNorthwest155Grupo PosadasFiesta InnSelected-Servic15Fiesta Inn LeónGuanajuatoBajio160Grupo PosadasFiesta InnSelected-Servic16Fiesta Inn MorcliaMichoacanWest155Grupo PosadasFiesta InnSelected-Servic17Fiesta Inn Los MochisSinaloaNorthwest125Grupo PosadasFiesta InnSelected-Servic18Fiesta Inn Monclova (2)CoahuilaNortheast127Grupo PosadasFiesta InnSelected-Servic21Fiesta Inn Monterrey ValleNuevo LeonNortheast177Grupo PosadasFiesta InnSelected-Servic15Fiesta Inn Nuevo LaredoTamaulipasNortheast177Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn Nuevo LaredoTamaulipasNortheast120Grupo PosadasFiesta InnSelected-Servic26Fiesta Inn OaxacaOaxacaSouth145Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn Preinorte (1)State of Mexico CityMexico City121Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn Preinorte (1)State of Mexico CityMexico City123Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn Preinorte (1)State of Mexico <td></td> <td>0</td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td></td>		0	0					
14   Fiesta Inn Hermosillo   Sonora   Northwest   155   Grupo Posadas   Fiesta Inn   Selected-Servic     15   Fiesta Inn León   Guanajuato   Bajio   160   Grupo Posadas   Fiesta Inn   Selected-Servic     16   Fiesta Inn Morelia   BCN   Northwest   150   Grupo Posadas   Fiesta Inn   Selected-Servic     17   Fiesta Inn Morelia   Michoacan   West   155   Grupo Posadas   Fiesta Inn   Selected-Servic     18   Fiesta Inn Moncheray La Fe(2)   Coahuila   Northeast   129   Grupo Posadas   Fiesta Inn   Selected-Servic     12   Fiesta Inn Moncheray La Fe(2)   Nuevo Leon   Northeast   177   Grupo Posadas   Fiesta Inn   Selected-Servic     15   Fiesta Inn Naucapan   State of Mexico   Mexico City   119   Grupo Posadas   Fiesta Inn   Selected-Servic     16   Fiesta Inn Naucapan   State of Mexico   Mexico City   120   Grupo Posadas   Fiesta Inn   Selected-Servic     17   Fiesta Inn Naucapan   Oxaca   South   123   Grupo Posadas   Fiesta Inn   Selected-Servi	12	Fiesta Inn Ecatepec	State of Mexico	,		Grupo Posadas		Selected-Service
15   Fiesta Inn León   Guanjuato   Bajio   160   Grupo Posadas   Fiesta Inn   Selected-Servic     16   Fiesta Inn Mericali   BCN   Northwest   150   Grupo Posadas   Fiesta Inn   Selected-Servic     17   Fiesta Inn Morelia   Michoacan   West   155   Grupo Posadas   Fiesta Inn   Selected-Servic     20   Fiesta Inn Monclova (2)   Coahuila   Northwest   125   Grupo Posadas   Fiesta Inn   Selected-Servic     21   Fiesta Inn Monterrey La Fe (2)   Nuevo Leon   Northeast   209   Grupo Posadas   Fiesta Inn   Selected-Servic     23   Fiesta Inn Nancalpan   State of Mecico   Mecico City   19   Grupo Posadas   Fiesta Inn   Selected-Servic     24   Fiesta Inn Nucelo Laredo   Tamaulipas   Northeast   120   Grupo Posadas   Fiesta Inn   Selected-Servic     27   Fiesta Inn Perinoret (1)   State of Mecico   Mecico City   212   Grupo Posadas   Fiesta Inn   Selected-Servic     28   Fiesta Inn Perinoret (1)   State of Mecico   Mecico City   212   Grupo Posadas   Fiesta Inn <td>13</td> <td>Fiesta Inn Guadalajara Expo</td> <td>Jalisco</td> <td>West</td> <td>158</td> <td>Grupo Posadas</td> <td>Fiesta Inn</td> <td>Selected-Service</td>	13	Fiesta Inn Guadalajara Expo	Jalisco	West	158	Grupo Posadas	Fiesta Inn	Selected-Service
16Firsta Inn MexicaliBCNNorthwest150Grupo PosadasFirsta InnSelected-Servic17Firsta Inn Los MochisSinaloaNorthwest125Grupo PosadasFiesta InnSelected-Servic18Fiesta Inn Los MochisSinaloaNorthwest125Grupo PosadasFiesta InnSelected-Servic20Fiesta Inn Monclova (2)CoahuilaNortheast158Grupo PosadasFiesta InnSelected-Servic23Fiesta Inn Monterrey La Fe (2)Nuevo LeonNortheast177Grupo PosadasFiesta InnSelected-Servic24Fiesta Inn NaucalpanState of MexicoMexico City119Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn Nuevo LaredoTamaulipasNortheast120Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn Neuro LaredoTamaulipasNortheast120Grupo PosadasFiesta InnSelected-Servic26Fiesta Inn PerisurMexico City127Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn PreisurMexico CityMexico City212Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn Saltuib Potosi OrienteSan Lin PotosSalui PotosiGrupo PosadasFiesta InnSelected-Servic38Fiesta Inn Saltuib Potosi OrienteSan Lin PotosiSa	14	Fiesta Inn Hermosillo	Sonora	Northwest	155	Grupo Posadas	Fiesta Inn	Selected-Service
17Fiesta Inn MoreliaMichoacanWest155Grupo PosadasFiesta InnSelected-Servic18Fiesta Inn Los MochisSinaloaNorthwest125Grupo PosadasFiesta InnSelected-Servic20Fiesta Inn Montcrey La Fe (2)Nuevo LeonNortheast209Grupo PosadasFiesta InnSelected-Servic23Fiesta Inn Montcrey ValleNuevo LeonNortheast209Grupo PosadasFiesta InnSelected-Servic24Fiesta Inn NaucapanState of MexicoMexico City119Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn NaucapanState of MexicoMexico City127Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn Nauco LaredoTamaulipasNortheast120Grupo PosadasFiesta InnSelected-Servic26Fiesta Inn Nauco LaredoOxacaSouth123Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn Preinorte (1)State of MexicoMexico City127Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn SaltilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn SaltilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn SaltilloCoahuilaNorth	15	Fiesta Inn León	Guanajuato	Bajio	160	Grupo Posadas	Fiesta Inn	Selected-Service
18   Firsta Inn Los Mochis   Sinata Inno   Firsta Inno   Firsta Inno   Firsta Inno   Selected-Servic     20   Firsta Inn Monclova (2)   Coahuila   Northwest   125   Grupo Posadas   Firsta Inn   Selected-Servic     21   Firsta Inn Monterrey La Fe (2)   Nuevo Leon   Northwest   209   Grupo Posadas   Firsta Inn   Selected-Servic     23   Firsta Inn Monterrey Valle   Nuevo Loon   Northwest   120   Grupo Posadas   Firsta Inn   Selected-Servic     24   Firsta Inn Naucalpan   State of Mexico   Mexio City   119   Grupo Posadas   Firsta Inn   Selected-Servic     26   Firsta Inn Perinorte (1)   State of Mexico   Mexio City   212   Grupo Posadas   Firsta Inn   Selected-Servic     28   Firsta Inn Perinorte (1)   State of Mexico   Mexico City   212   Grupo Posadas   Firesta Inn   Selected-Servic     29   Firesta Inn Querétaro (2)   Querétaro   Bajio   225   Grupo Posadas   Firesta Inn   Selected-Servic     21   Firesta Inn Selectied   South   123   Grupo Posadas   Firesta Inn   S	16	Fiesta Inn Mexicali	BCN	Northwest	150	Grupo Posadas	Fiesta Inn	Selected-Service
20Fiesta Inn Monclova (2)CoahuilaNortheast158Grupo PosadasFiesta InnSelected-Servic22Fiesta Inn Monterrey La Fe (2)Nuevo LeonNortheast209Grupo PosadasFiesta InnSelected-Servic23Fiesta Inn NaucalpanState of MexicoMexico City119Grupo PosadasFiesta InnSelected-Servic24Fiesta Inn Nuevo LaredoTamaulipasNortheast120Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn Nuevo LaredoTamaulipasNortheast120Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn Nuevo LaredoTamaulipasNortheast145Grupo PosadasFiesta InnSelected-Servic26Fiesta Inn PerisurMexico CityMexico City212Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn PerisurMexico CityMexico City212Grupo PosadasFiesta InnSelected-Servic21Fiesta Inn Querétaro (2)QuerétaroBajio225Grupo PosadasFiesta InnSelected-Servic24Fiesta Inn San Luis Potosi OrienteSan Luis PotosiBajio140Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn TalnepantaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn TalnepantaState of MexicoSouth140Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn	17	Fiesta Inn Morelia	Michoacan	West	155	Grupo Posadas	Fiesta Inn	Selected-Service
22Firsta Inn Monterrey La Fe (2)Nuevo LeonNortheast209Grupo PosadasFirsta InnSelected-Servic23Fiesta Inn Monterrey ValleNuevo LeonNortheast177Grupo PosadasFiesta InnSelected-Servic24Fiesta Inn NaucalpanState of MexicoMexico City119Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn NaucalpanState of MexicoMexico City119Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn OaxacaOaxacaSouth145Grupo PosadasFiesta InnSelected-Servic26Fiesta Inn Perinorte (1)State of MexicoMexico City122Grupo PosadasFiesta InnSelected-Servic26Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn Querétaro (2)QuerétaroBajio140Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn SattilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn SattilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn SattilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn SattilloCoahuilaNortheast140Grupo PosadasFiesta InnSelected-Servic30Fiesta Inn TalinepantlaState of Mexico <td>18</td> <td>Fiesta Inn Los Mochis</td> <td>Sinaloa</td> <td>Northwest</td> <td>125</td> <td>Grupo Posadas</td> <td>Fiesta Inn</td> <td>Selected-Service</td>	18	Fiesta Inn Los Mochis	Sinaloa	Northwest	125	Grupo Posadas	Fiesta Inn	Selected-Service
22Fiesta Inn Monterrey La Fe (2)Nuevo LeonNortheast209Grupo PosadasFiesta InnSelected-Servic23Fiesta Inn Monterrey ValleNuevo LeonNortheast177Grupo PosadasFiesta InnSelected-Servic24Fiesta Inn NaucalpanState of MexicoMexico City119Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn Nauco LaredoTamaulipasNortheast120Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn OaxacaOaxacaSuth145Grupo PosadasFiesta InnSelected-Servic26Fiesta Inn Perinorte (1)State of MexicoMexico City127Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn Perinorte (2)QuerétaroBajio225Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn Querétaro (2)QuerétaroBajio123Grupo PosadasFiesta InnSelected-Servic33Fiesta Inn SaltilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic34Fiesta Inn TalnepantlaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn TalnepantlaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn TalnepantlaState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Talnepantla	20	Fiesta Inn Monclova (2)	Coahuila	Northeast	158	Grupo Posadas	Fiesta Inn	Selected-Service
23   Fiesta Inn Monterrey Valle   Nuevo Leon   Northeast   177   Grupo Posadas   Fiesta Inn   Selected-Servic     24   Fiesta Inn Naucalpan   State of Mexico   Mexico City   119   Grupo Posadas   Fiesta Inn   Selected-Servic     25   Fiesta Inn Neuvo Laredo   Tamaulipas   Northeast   120   Grupo Posadas   Fiesta Inn   Selected-Servic     26   Fiesta Inn Perisur   Oaxaca   South   145   Grupo Posadas   Fiesta Inn   Selected-Servic     28   Fiesta Inn Perisur   Mexico City   Mexico City   212   Grupo Posadas   Fiesta Inn   Selected-Servic     29   Fiesta Inn Perisur   Mexico City   Mexico City   212   Grupo Posadas   Fiesta Inn   Selected-Servic     31   Fiesta Inn Querétaro (2)   Querétaro   Bajio   225   Grupo Posadas   Fiesta Inn   Selected-Servic     33   Fiesta Inn Saltillo   Coahuila   Northeast   149   Grupo Posadas   Fiesta Inn   Selected-Servic     34   Fiesta Inn Talnepartal   State of Mexico   Mexico City   131   Grupo Posadas   Fiesta Inn	22		Nuevo Leon	Northeast	209		Fiesta Inn	Selected-Service
24Fiesta Inn NaucalpanState of MexicoMexico City119Grupo PosadasFiesta InnSelected-Servic25Fiesta Inn OaxacaOaxacaSouth145Grupo PosadasFiesta InnSelected-Servic26Fiesta Inn OaxacaOaxacaSouth145Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn Perinorte (1)State of MexicoMexico City127Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn Perinorte (1)Mexico CityMexico City212Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic31Fiesta Inn Querétaro (2)QuerétaroBajio225Grupo PosadasFiesta InnSelected-Servic31Fiesta Inn SaltilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic33Fiesta Inn Sat Luis Potosi OrienteSan Luis PotosiBajio140Grupo PosadasFiesta InnSelected-Servic34Fiesta Inn TalnepantlaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn Torreón GaleríasCoahuilaNortheast144Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Torreón GaleríasCoahuilaNortheast144Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Puerto Vallarta			Nuevo Leon	Northeast	177		Fiesta Inn	Selected-Service
25Fiesta Inn Nuevo LaredoTamaulipasNortheast120Grupo PosadasFiesta InnSelected-Servic26Fiesta Inn OaxacaOaxacaSouth145Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn Perinorte (1)State of MexicoMexico City127Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn Perinorte (1)State of MexicoMexico City212Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn Querétaro (2)QuerétaroBajio225Grupo PosadasFiesta InnSelected-Servic32Fiesta Inn SaltilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic33Fiesta Inn TepicNayaritWest139Grupo PosadasFiesta InnSelected-Servic34Fiesta Inn TorreóGaleríasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn TorreóGaleríasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Toluca TollocanState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn TorreóGaleríasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic37Fiesta Inn Toluca Tollocan<		•				*		Selected-Service
26Fiesta Inn OaxacaOaxacaSouth145Grupo PosadasFiesta InnSelected-Servic27Fiesta Inn Perinorte (1)State of MexicoMexico City127Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn Perinorte (1)State of MexicoMexico City212Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn Querétaro (2)QuerétaroBajio225Grupo PosadasFiesta InnSelected-Servic31Fiesta Inn San Luis Potosí OrienteSan Luis PotosíBajio140Grupo PosadasFiesta InnSelected-Servic33Fiesta Inn TanlepantlaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic34Fiesta Inn Torrén GaleríasCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn Toluca TollocanState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic38Fiesta Inn Toluca TollocanState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic39Fiesta Inn Verto VallartaJaliscoWest144Grupo PosadasFiesta InnSelected-Servic39Fiesta Inn Verto VallartaJaliscoWest144Grupo PosadasFiesta InnSelected-Servic39Fiesta Inn Xalap		1		,		*	Fiesta Inn	Selected-Service
27Fiesta Inn Periorte (1)State of MexicoMexico City127Grupo PosadasFiesta InnSelected-Servic28Fiesta Inn PerisurMexico CityMexico City212Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic31Fiesta Inn SaltilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic32Fiesta Inn San Luis Potosí OrienteSan Luis PotosíBajio140Grupo PosadasFiesta InnSelected-Servic34Fiesta Inn TepicNayaritWest139Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn Torreón GaleriasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn Touca TollocanState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn VillahermosaJaliscoWest144Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn VillahermosaTabascoSouth144Grupo PosadasFiesta InnSelected-Servic37Fiesta Inn VillahermosaTabascoSouth149Grupo PosadasFiesta InnSelected-Servic38Fiesta Inn VillahermosaTabascoSouth						*		Selected-Service
28Fiesta Inn PerisurMexico CityMexico City212Grupo PosadasFiesta InnSelected-Servic29Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic31Fiesta Inn Querétaro (2)QuerétaroBajio225Grupo PosadasFiesta InnSelected-Servic32Fiesta Inn SaltilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic33Fiesta Inn Saltuis Potosí OrienteSan Luis PotosíBajio140Grupo PosadasFiesta InnSelected-Servic34Fiesta Inn TepicNayaritWest139Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn Torreón GaleríasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn Toluca TollocanState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Puerto VallartaJaliscoWest144Grupo PosadasFiesta InnSelected-Servic39Fiesta Inn VillahermosaTabascoSouth159Grupo PosadasFiesta InnSelected-Servic41Real Inn Mexicali (1)BCNNorthwest158Grupo PosadasFiesta InnSelected-Servic42Selected-Service León (3)GounajuatoBajio159ClosedSelected-Servic43Gamma Guadalajara Centro (1)JaliscoWest135ClosedS		Fiesta Inn Perinorte (1)	State of Mexico	Mexico City	127		Fiesta Inn	Selected-Service
29Fiesta Inn Puebla FINSAPueblaSouth123Grupo PosadasFiesta InnSelected-Servic31Fiesta Inn Querétaro (2)QuerétaroBajio225Grupo PosadasFiesta InnSelected-Servic32Fiesta Inn SaltilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic33Fiesta Inn San Luis Potosí OrienteSan Luis PotosíBajio140Grupo PosadasFiesta InnSelected-Servic34Fiesta Inn TalnepNayaritWest139Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn TalnepantlaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Tolneo GaleríasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Toluca TollocanState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic37Fiesta Inn VillahermosaTabascoSouth144Grupo PosadasFiesta InnSelected-Servic39Fiesta Inn VillahermosaTabascoSouth159Grupo PosadasFiesta InnSelected-Servic41Real Inn Macicali (1)BCNNorthwest135Grupo PosadasFiesta InnSelected-Servic42Selected-Service León (3)GonoraNorthwest136Grupo PosadasFiesta InnSelected-Servic43Gamma Guadalajara Centro (1)JaliscoWest <td></td> <td></td> <td></td> <td>2</td> <td>212</td> <td></td> <td>Fiesta Inn</td> <td>Selected-Service</td>				2	212		Fiesta Inn	Selected-Service
32Fiesta Inn SaltilloCoahuilaNortheast149Grupo PosadasFiesta InnSelected-Servic33Fiesta Inn San Luis Potosí OrienteSan Luis PotosíBajio140Grupo PosadasFiesta InnSelected-Servic34Fiesta Inn TepicNayaritWest139Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn TalnepantlaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Toreón GaleríasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic37Fiesta Inn Touca TollocanState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic38Fiesta Inn Puerto VallartaJaliscoWest144Grupo PosadasFiesta InnSelected-Servic39Fiesta Inn VillahermosaTabascoSouth159Grupo PosadasFiesta InnSelected-Servic40Fiesta Inn XalapaVeracruzSouth119Grupo PosadasFiesta InnSelected-Servic41Real Inn Mexicali (1)BCNNorthwest135ClosedSelected-Servic43Gauma Guadalajara Centro (1)JaliscoWest137Grupo PosadasGaumaSelected-Servic44Selected-Service León (3)GouanajuatoBajio159ClosedSelected-Servic45Gamma Guadalajara Centro (1)JaliscoWest136Grupo PosadasGaumaSelect	29	Fiesta Inn Puebla FINSA	Puebla	South	123	Grupo Posadas	Fiesta Inn	Selected-Service
33Fiesta Inn San Luis Potosí OrienteSan Luis PotosíBajio140Grupo PosadasFiesta Inn34Fiesta Inn TepicNayaritWest139Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn TalnepantlaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Torreón GaleríasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic37Fiesta Inn Torluca TollocanState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic38Fiesta Inn Toluca TollocanState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic38Fiesta Inn VillahermosaTabascoSouth159Grupo PosadasFiesta InnSelected-Servic40Fiesta Inn XalapaVeracruzSouth119Grupo PosadasFiesta InnSelected-Servic41Real Inn Mexicali (1)BCNNorthwest158Grupo Real TurismoReal InnSelected-Servic42Selected-Service Obergón (3)SonoraNorthwest135ClosedSelected-Servic43Gauma Guadalajara Centro (1)JaliscoWest197Grupo PosadasGammaSelected-Servic44Selected-Service León (3)GaunajuatoBajio159ClosedSelected-Servic45Gamma Tijuana (1)BCNNorthwest140Grupo PosadasGammaSelected-Servic <td>31</td> <td>Fiesta Inn Querétaro (2)</td> <td>Querétaro</td> <td>Bajio</td> <td>225</td> <td>Grupo Posadas</td> <td>Fiesta Inn</td> <td>Selected-Service</td>	31	Fiesta Inn Querétaro (2)	Querétaro	Bajio	225	Grupo Posadas	Fiesta Inn	Selected-Service
34Fiesta Inn TepicNayaritWest139Grupo PosadasFiesta InnSelected-Servic35Fiesta Inn TalnepantlaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Torreón GaleríasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic37Fiesta Inn Toluca TollocanState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic38Fiesta Inn Puerto VallartaJaliscoWest144Grupo PosadasFiesta InnSelected-Servic39Fiesta Inn VillahermosaTabascoSouth159Grupo PosadasFiesta InnSelected-Servic40Fiesta Inn XalapaVeracruzSouth119Grupo PosadasFiesta InnSelected-Servic41Real Inn Mexicali (1)BCNNorthwest135ClosedSelected-Servic42Selected-Service León (3)SonoraNorthwest135ClosedSelected-Servic43Gamma Guadalajara Centro (1)JaliscoWest197Grupo PosadasGammaSelected-Servic44Selected-Service León (3)GuanajuatoBajio159ClosedSelected-Servic45Gamma Tijuana (1)BCNNorthwest140Grupo PosadasGammaSelected-Servic46Courtyard ToreoState of MexicoMexico City146Marriot Int'1CourtyardSelected-Servic47Courtya	32	Fiesta Inn Saltillo	Coahuila	Northeast	149	Grupo Posadas	Fiesta Inn	Selected-Service
35Fiesta Inn TalnepantlaState of MexicoMexico City131Grupo PosadasFiesta InnSelected-Servic36Fiesta Inn Torreón GaleríasCoahuilaNortheast146Grupo PosadasFiesta InnSelected-Servic37Fiesta Inn Toluca TollocanState of MexicoSouth144Grupo PosadasFiesta InnSelected-Servic38Fiesta Inn Puerto VallartaJaliscoWest144Grupo PosadasFiesta InnSelected-Servic39Fiesta Inn VillahermosaTabascoSouth159Grupo PosadasFiesta InnSelected-Servic40Fiesta Inn XalapaVeracruzSouth119Grupo PosadasFiesta InnSelected-Servic41Real Inn Mexicali (1)BCNNorthwest135ClosedSelected-Servic42Selected-Service Obregón (3)SonoraNorthwest135ClosedSelected-Service43Gamma Guadalajara Centro (1)JaliscoWest197Grupo PosadasGammaSelected-Service44Selected-Service León (3)GuanajuatoBajio159ClosedSelected-Service45Gamma Tijuana (1)BCNNorthwest140Grupo PosadasGammaSelected-Service46Courtyard ToreoState of MexicoMexico City146Marriott Int'lCourtyardSelected-Servic47Courtyard VallejoMexico CityMexico City125Marriott Int'lCourtyardSelected-Servic<	33	Fiesta Inn San Luis Potosí Oriente	San Luis Potosí	Bajio	140	Grupo Posadas	Fiesta Inn	Selected-Service
36   Fiesta Inn Torreón Galerías   Coahuila   Northeast   146   Grupo Posadas   Fiesta Inn   Selected-Servic     37   Fiesta Inn Toluca Tollocan   State of Mexico   South   144   Grupo Posadas   Fiesta Inn   Selected-Servic     38   Fiesta Inn Puerto Vallarta   Jalisco   West   144   Grupo Posadas   Fiesta Inn   Selected-Servic     39   Fiesta Inn Villahermosa   Tabasco   South   159   Grupo Posadas   Fiesta Inn   Selected-Servic     40   Fiesta Inn Xalapa   Veracruz   South   119   Grupo Posadas   Fiesta Inn   Selected-Servic     41   Real Inn Mexicali (1)   BCN   Northwest   158   Grupo Posadas   Fiesta Inn   Selected-Servic     42   Selected-Service Obregón (3)   Sonora   Northwest   135   Closed   Selected-Service     43   Gamma Guadalajara Centro (1)   Jalisco   West   197   Grupo Posadas   Gamma   Selected-Service     45   Gamma Tijuana (1)   BCN   Northwest   140   Grupo Posadas   Gamma   Selected-Service     46	34	Fiesta Inn Tepic	Nayarit	West	139	Grupo Posadas	Fiesta Inn	Selected-Service
37   Fiesta Inn Toluca Tollocan   State of Mexico   South   144   Grupo Posadas   Fiesta Inn   Selected-Service     38   Fiesta Inn Puerto Vallarta   Jalisco   West   144   Grupo Posadas   Fiesta Inn   Selected-Service     39   Fiesta Inn Villahermosa   Tabasco   South   159   Grupo Posadas   Fiesta Inn   Selected-Service     40   Fiesta Inn Xalapa   Veracruz   South   119   Grupo Posadas   Fiesta Inn   Selected-Service     41   Real Inn Mexicali (1)   BCN   Northwest   138   Grupo Posadas   Fiesta Inn   Selected-Service     42   Selected-Service Obregón (3)   Sonora   Northwest   135   Closed   Selected-Service     43   Gamma Guadalajara Centro (1)   Jalisco   West   197   Grupo Posadas   Gamma   Selected-Service     44   Selected-Service León (3)   Guanajuato   Bajio   159   Closed   Selected-Service     45   Gamma Tijuana (1)   BCN   Northwest   140   Grupo Posadas   Gamma   Selected-Service     46   Courtyard Toreo	35	Fiesta Inn Tlalnepantla	State of Mexico	Mexico City	131	Grupo Posadas	Fiesta Inn	Selected-Service
38   Fiesta Inn Puerto Vallarta   Jalisco   West   144   Grupo Posadas   Fiesta Inn     39   Fiesta Inn Villahermosa   Tabasco   South   159   Grupo Posadas   Fiesta Inn   Selected-Servic     40   Fiesta Inn Xalapa   Veracruz   South   119   Grupo Posadas   Fiesta Inn   Selected-Servic     41   Real Inn Mexicali (1)   BCN   Northwest   158   Grupo Real Turismo   Real Inn   Selected-Servic     42   Selected-Service Obregón (3)   Sonora   Northwest   135   Closed   Selected-Service     43   Gamma Guadalajara Centro (1)   Jalisco   West   197   Grupo Posadas   Gamma   Selected-Service     44   Selected-Service León (3)   Guanajuato   Bajio   159   Closed   Selected-Service     45   Gamma Tijuana (1)   BCN   Northwest   140   Grupo Posadas   Gamma   Selected-Service     46   Courtyard Toreo   State of Mexico   Mexico City   146   Marriott Int'l   Courtyard   Selected-Servic     47   Courtyard Vallejo   Mexico City	36	Fiesta Inn Torreón Galerías	Coahuila	Northeast	146	Grupo Posadas	Fiesta Inn	Selected-Service
39   Fiesta Inn Villahermosa   Tabasco   South   159   Grupo Posadas   Fiesta Inn   Selected-Servic     40   Fiesta Inn Xalapa   Veracruz   South   119   Grupo Posadas   Fiesta Inn   Selected-Servic     41   Real Inn Mexicali (1)   BCN   Northwest   158   Grupo Real Turismo   Real Inn   Selected-Servic     42   Selected-Service Obregón (3)   Sonora   Northwest   135   Closed   Selected-Servic     43   Gamma Guadalajara Centro (1)   Jalisco   West   197   Grupo Posadas   Gamma   Selected-Servic     44   Selected-Service León (3)   Guanajuato   Bajio   159   Closed   Selected-Servic     45   Gamma Tijuana (1)   BCN   Northwest   140   Grupo Posadas   Gamma   Selected-Servic     46   Courtyard Toreo   State of Mexico   Mexico City   146   Marriott Int'l   Courtyard   Selected-Servic     47   Courtyard Vallejo   Mexico City   Mexico City   125   Marriott Int'l   Courtyard   Selected-Servic	37	Fiesta Inn Toluca Tollocan	State of Mexico	South	144	Grupo Posadas	Fiesta Inn	Selected-Service
40   Fiesta Inn Xalapa   Veracruz   South   119   Grupo Posadas   Fiesta Inn   Selected-Service     41   Real Inn Mexicali (1)   BCN   Northwest   158   Grupo Real Turismo   Real Inn   Selected-Service     42   Selected-Service Obregón (3)   Sonora   Northwest   135   Closed   Selected-Service     43   Gamma Guadalajara Centro (1)   Jalisco   West   197   Grupo Posadas   Gamma   Selected-Service     44   Selected-Service León (3)   Guanajuato   Bajio   159   Closed   Selected-Service     45   Gamma Tijuana (1)   BCN   Northwest   140   Grupo Posadas   Gamma   Selected-Service     46   Courtyard Toreo   State of Mexico   Mexico City   146   Marriott Int'l   Courtyard   Selected-Service     47   Courtyard Vallejo   Mexico City   Mexico City   125   Marriott Int'l   Courtyard   Selected-Service	38	Fiesta Inn Puerto Vallarta	Jalisco	West	144	Grupo Posadas	Fiesta Inn	Selected-Service
41Real Inn Mexicali (1)BCNNorthwest158Grupo Real TurismoReal InnSelected-Service42Selected-Service Obregón (3)SonoraNorthwest135ClosedSelected-Service43Gamma Guadalajara Centro (1)JaliscoWest197Grupo PosadasGammaSelected-Service44Selected-Service León (3)GuanajuatoBajio159ClosedSelected-Service45Gamma Tijuana (1)BCNNorthwest140Grupo PosadasGammaSelected-Service46Courtyard ToreoState of MexicoMexico City146Marriott Int'lCourtyardSelected-Service47Courtyard VallejoMexico CityMexico City125Marriott Int'lCourtyardSelected-Service	39							Selected-Service
42   Selected-Service Obregón (3)   Sonora   Northwest   135   Closed   Selected-Service     43   Gamma Guadalajara Centro (1)   Jalisco   West   197   Grupo Posadas   Gamma   Selected-Service     44   Selected-Service León (3)   Guanajuato   Bajio   159   Closed   Selected-Service     45   Gamma Tijuana (1)   BCN   Northwest   140   Grupo Posadas   Gamma   Selected-Service     46   Courtyard Toreo   State of Mexico   Mexico City   146   Marriott Int'l   Courtyard   Selected-Service     47   Courtyard Vallejo   Mexico City   Mexico City   125   Marriott Int'l   Courtyard   Selected-Service		1						
43Gamma Guadalajara Centro (1)JaliscoWest197Grupo PosadasGammaSelected-Service44Selected-Service León (3)GuanajuatoBajio159ClosedSelected-Service45Gamma Tijuana (1)BCNNorthwest140Grupo PosadasGammaSelected-Service46Courtyard ToreoState of MexicoMexico City146Marriott Int'lCourtyardSelected-Service47Courtyard VallejoMexico CityMexico City125Marriott Int'lCourtyardSelected-Service								Selected-Service
44 Selected-Service León (3) Guanajuato Bajio 159 Closed Selected-Service   45 Gamma Tijuana (1) BCN Northwest 140 Grupo Posadas Gamma Selected-Service   46 Courtyard Toreo State of Mexico Mexico City 146 Marriott Int'l Courtyard Selected-Service   47 Courtyard Vallejo Mexico City Mexico City 125 Marriott Int'l Courtyard								Selected-Service
45 Gamma Tijuana (1)BCNNorthwest140Grupo PosadasGammaSelected-Servic46 Courtyard ToreoState of MexicoMexico City146Marriott Int'lCourtyardSelected-Servic47 Courtyard VallejoMexico CityMexico City125Marriott Int'lCourtyardSelected-Servic		, , , , ,						Selected-Service
46     Courtyard Toreo     State of Mexico     Mexico City     146     Marriott Int'l     Courtyard     Selected-Servic       47     Courtyard Vallejo     Mexico City     Mexico City     125     Marriott Int'l     Courtyard     Selected-Servic			,	,				Selected-Service
47 Courtyard Vallejo Mexico City Mexico City 125 Marriott Int'l Courtyard Selected-Service		) ()				1		
· · · · · · · · · · · · · · · · · · ·		2		,			-	
Sub 1 otal 6,525	47	, , , , , , , , , , , , , , , , , , ,	Mexico City	Mexico City		Marriott Int'l	Courtyard	Selected-Service
		Sub Total			6,525	-		

(1) Includes retail component

(2) Includes extended stay component

(3) Hotels currently closed (In total, 2 hotels and 294 rooms).





# FibraHotel's Portfolio as of March 31st, 2023 (cont'd)

	Hotel	State	Region	Rooms	Operator	Brand	Segment
	Limited-Service Hotels - Managed						
48	One Acapulco Costera (1)	Guerrero	South	126	Grupo Posadas	One	Limited-Service
49	One Aguascalientes Sur (1)	Aguascalientes	Bajio	126	Grupo Posadas	One	Limited-Service
50	One Coatzacoalcos Forum	Veracruz	South	126	Grupo Posadas	One	Limited-Service
51	One Cuautitlan (1)	State of Mexico	Mexico City	156	Grupo Posadas	One	Limited-Service
52	One Cuernavaca	Morelos	South	125	Grupo Posadas	One	Limited-Service
53	One Culiacán Forum	Sinaloa	Northwest	119	Grupo Posadas	One	Limited-Service
54	One Durango	Durango	Northwest	126	Grupo Posadas	One	Limited-Service
55	One Guadalajara Tapatío	Jalisco	West	126	Grupo Posadas	One	Limited-Service
56	One Monclova	Coahuila	Northeast	66	Grupo Posadas	One	Limited-Service
57	One Monterrey Aeropuerto (1)	Nuevo León	Northeast	126	Grupo Posadas	One	Limited-Service
58	One Puebla FINSA	Puebla	South	126	Grupo Posadas	One	Limited-Service
59	One Salltillo	Coahuila	Northeast	139	Grupo Posadas	One	Limited-Service
60	One Querétaro Plaza Galerías	Querétaro	Bajio	126	Grupo Posadas	One	Limited-Service
61	One Toluca Aeropuerto	State of Mexico	South	126	Grupo Posadas	One	Limited-Service
62	One Ciudad de México Patriotismo	Mexico City	Mexico City	132	Grupo Posadas	One	Limited-Service
63	One Perisur	Mexico City	Mexico City	144	Grupo Posadas	One	Limited-Service
64	One Xalapa	Veracruz	South	126	Grupo Posadas	One	Limited-Service
65	Fairfield Inn & Suites Juriquilla	Querétaro	Bajio	134	Marriott Int'l	Fairfield Inn	Limited-Service
66	Fairfield Inn Los Cabos	BCS	Northwest	128	Marriott Int'l	Fairfield Inn	Limited-Service
67	Fairfield Inn & Suites Nogales	Sonora	Northwest	134	Marriott Int'l	Fairfield Inn	Limited-Service
68	Fairfield Inn & Suites Vallejo	Mexico City	Mexico City	121	Marriott Int'l	Fairfield Inn	Limited-Service
69	Fairfield Inn & Suites Villahermosa	Tabasco	South	134	Marriott Int'l	Fairfield Inn	Limited-Service
	Sub Total			2,792	_		
	Full-Service Hotels - Managed						
70	Fiesta Americana Aguascalientes (1)	Aguascalientes	Bajio	192	Grupo Posadas	Fiesta Americana	Full-Service
	Fiesta Americana Hermosillo	Sonora	Northwest	220	Grupo Posadas	Fiesta Americana	Full-Service
	Fiesta Americana Hacienda Galindo	Querétaro	Bajio	169	Grupo Posadas	Fiesta Americana	Full-Service
73	Fiesta Americana Pabellón M	Nuevo León	Northeast	176	Grupo Posadas	Fiesta Americana	Full-Service
74	Fiesta Americana México Satélite	Estado de México	Mexico City	223	Grupo Posadas	Fiesta Americana	Full-Service
75	Fiesta Americana Viaducto Aeropuerto	Mexico City	CDMX	260	Grupo Posadas	Fiesta Americana	Full-Service
76	Grand Fiesta Americana Monterrey Valle	Nuevo León	Northeast	180	Grupo Posadas	Grand Fiesta Americana	Full-Service
77	Live Aqua Monterrey Valle	Nuevo León	Northeast	70	Grupo Posadas	Live Aqua	Full-Service
78	Live Aqua San Miguel de Allende	Guanajuato	Bajio	150	Grupo Posadas	Live Aqua	Full-Service
80	Camino Real Puebla Hotel & Suites (2)	Puebla	South	274	Grupo Real Turismo	Camino Real	Full-Service
81	Sheraton Ambassador Monterrey	Nuevo León	Northeast	229	Marriott Int'l	Sheraton	Full-Service
	AC by Marriott Querétaro	Querétaro	Bajio	175	Marriott Int'l	AC by Marriott	Full-Service
	AC by Marriott Guadalajara	Jalisco	West	188	Marriott Int'l	AC by Marriott	Full-Service
84	AC by Marriott Veracruz	Veracruz	South	164	Marriott Int'l	AC by Marriott	Full-Service
	The Yucatan Resort Playa del Carmen	Quintana Roo	South	60	Playa Resorts	Tapestry Collection	Full-Service
00	Sub Total	Quintunu 1000	boutin	2,730	i my u neo or to	hipestry concerton	run bervice
					_		
	Leased Hotels						_
86	Fiesta Americana Condesa Cancún	Quintana Roo	South	507	Grupo Posadas	Fiesta Americana	Resort
	Sub Total			507	_		
	Total Operating Rooms as of March 31 <sup>st</sup> , 24	023		12,260			
	Total Rooms as of March 31 <sup>st</sup> , 2023			12,200			
	101a1 A00115 a5 01 March 51 , 2025			12,554	-		

(1) Includes retail component

(2) Includes extended stay component

(3) Hotels currently closed (In total, 2 hotels and 294 rooms).

From Q1 2023, 4 rooms were removed due to refurbishments: A decrease of 3 rooms at Live Aqua San Miguel de Allende and 2 at Fiesta Americana Pabellón M. While Fiesta Americana Hacienda Galindo has an additional room.



# Selected quarterly information

• The following table shows certain financial indicators for the last four quarters<sup>8</sup>:

0				1	r
(In thousand pesos except per CBFI data)	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q1 2023 LTM
Total revenues	1,200,173	1,209,544	1,335,733	1,255,728	5,001,178
	1 000 050	1.001.001	1 222 121	1 101 510	
Revenues - Managed hotels	1,083,359	1,094,291	1,223,121	1,131,510	4,532,282
% of total revenues	90.3%	90.5%	91.6%	90.1%	90.6%
Lodging contribution	439,807	438,022	504,683	453,684	1,836,195
Margin	36.6%	36.2%	37.8%	36.1%	36.7%
Lodging contribution - Managed hotels	322,993	322,769	392,071	329,466	1,367,299
Margin	29.8%	29.5%	32.1%	29.1%	30.2%
Net Operating Income	418,202	417,576	482,618	431,499	1,749,895
Margin	34.8%	34.5%	36.1%	34.4%	35.0%
Adjusted EBITDA	345,379	349,406	400,876	353,033	1,448,694
Margin	28.8%	28.9%	30.0%	28.1%	29.0%
Consolidated net (loss) income	118,777	115,002	657,130	166,032	1,056,941
Margin	9.9%	9.5%	49.2%	13.2%	21.1%
AMEFIBRA Funds From Operation	250,970	243,973	282,932	257,625	1,035,501
FFO / CBFI with economic rights	0.3194	0.3105	0.3600	0.3278	1.3177
Adjusted Funds From Operation	185,294	177,590	209,701	188,683	761,268
AFFO / CBFI with economic rights	0.2358	0.2260	0.2669	0.2401	0.9688
Distribution	-	-	-	98,228	98,228
Distribution / CBFI with economic rights	-	-	-	0.1250	0.1250
Financial Debt	4,836,518	4,717,935	4,498,774	4,367,164	4,367,164
Net Debt	4,370,170	4,296,042	3,997,538	3,856,580	3,856,580
Net Debt / LTM Adjusted EBITDA	4.3 x	3.6 x	3.0 x	2.7 x	2.7 x
Loan to Value	28.4%	27.8%	25.7%	25.0%	25.0%



<sup>&</sup>lt;sup>8</sup> Lodging Contribution, the Net Operating Income, Adjusted EBITDA, Amefibra FFO and AFFO are not IFRS figures.



# **Results for the first quarter of 2023**

### Total Revenues

During the period, FibraHotel's total revenues were Ps. \$1,256 million:

- Ps. \$915 million of room rentals (72.9% of total revenues).
- Ps. \$209 million of food and beverage (16.6% of total revenues).
- Ps. \$124 million of leases and others. These revenues are comprised of (i) the Fiesta Americana Condesa Cancun hotel which represented Ps. \$110 million<sup>9</sup> (ii) retail and other leases in hotel properties, and (iii) other hotel guarantees. Together, these revenues represent 9.9% of total revenues.
- Ps. \$7 million of other income (0.6% of total revenues).

Compared with the first quarter of 2022, total revenues increased by 32.1%.

# Costs and General Expenses

During the period, FibraHotel's costs and general expenses were Ps. \$802 million:

- Ps. \$456 million of administrative costs and expenses, including payment for franchise and hotel management agreements (56.8% of costs and general expenses).
- Ps. \$207 million of room expenses (25.8 % of costs and general expenses).
- Ps. \$139 million of food and beverage expenses (17.4% of costs and general expenses).

# Lodging Contribution

Lodging contribution was Ps. \$454 million, representing 36.1% of total revenues. In total, Ps. \$329 million corresponded to the hotel contribution of the managed hotels and Ps. \$124 million corresponded to hotel contribution from leases.

# **Operating** Profit

Other operating expenses of Ps. \$227 million consisted of:

- (i) Depreciation of Ps. \$126 million (no impact on cash flow);
- (ii) Advisory fee of Ps. \$42 million;
- (iii) Administrative expenses of Ps. \$33 million;
- (iv) Real estate expenses of Ps. \$22 million;
- (v) Provisions for labor liabilities and profit sharing of Ps. \$1.1 million (no impact on cash flow);
- (vi) The employee CBFI compensation plan of Ps. \$2.6 million (no impact on cash flow).

The operating profit for the quarter was Ps. \$227 million.



<sup>&</sup>lt;sup>9</sup>During first quarter of 2023, the Fiesta Americana Condesa Cancun lease revenue included Ps. \$6.3 million from the 2021 lease debt. The ordinary lease revenue represented Ps. \$103 million.



# Adjusted Operating Profit

During the first quarter of 2023, FibraHotel had non-operating expenses of Ps. \$1.4 million and non-operating income of (Ps. \$1.2 million).

The adjusted operating profit for the quarter was Ps. \$224 million.

# Comprehensive Financial Result

FibraHotel ended the quarter with a net debt position of Ps. \$3,857 million and total debt of Ps. \$4,367 million.

During the quarter, the total debt position had an interest expense of (Ps. \$107 million). The comprehensive financial result was (Ps. \$63 million) and is broken down as follows:

Ps.\$ Thousands	Q1 2022	Q1 2023	Var.
Interest Income	3,161	7,986	153%
Interest Expense	(100,784)	(107,115)	6%
Bank Fees	(2,588)	(2,028)	(22%)
Exchange Profit/Loss	5,856	38,430	556%
Total	(94,355)	(62,727)	(34%)

As of March 31<sup>st</sup>, 2023, (i) the BBVA USD \$10 million debt had a book value of Ps. \$183 million (exchange rate of \$18.09 per USD) compared to Ps. \$195 million at the beginning of the quarter (exchange rate of \$19.36 per USD) and (ii) the Banorte USD \$25 million debt had a book value of Ps. \$445 million (exchange rate of \$18.09 per USD) versus Ps. \$476 million at the date of the debt issuance (exchange rate of \$19.36 per USD). The Peso appreciation against the Dollar during the first quarter generated an exchange profit of Ps. \$44 million from these dollar debts.

### Consolidated Net Income

During the first quarter of 2023, the consolidated net income was Ps. \$166 million.

### Consolidated Comprehensive Income

During the first quarter of 2023, the consolidated comprehensive income was Ps. \$166 million.





# Funds from Operations ("AMEFIBRA FFO")<sup>10</sup>

# During the first quarter of 2023, the Funds from Operations were Ps. \$258 million.

Ps. \$ thousand	Q1 2022	Q1 2023	Variation
Total Revenues	950,895	1,255,728	32.1%
Total Costs and General Expenses	622,457	802,044	
Total Lodging Contribution	328,438	453,684	38.1%
Advisory fee	37,847	41,869	
Real Estate Expenses	20,268	22,185	
Administrative Expenses Related to FibraHotel	21,768	32,928	
Employee CBFIs compensation plan*	-	2,611	
Adjusted EBITDA	248,472	353,033	42.1%
Depreciation	127,979	126,024	
Extraordinary Expenses, Net	(893)	1,388	
Non Operating Income / (Loss)	233	(1,158)	
Adjusted Income / (Loss) from Operations	121,618	224,463	84.6%
Comprehensive Financing Result	(94,355)	(62,727)	
Tax	(4,337)	(4,296)	
Comprehensive Integral Result	31,600	166,032	425.4%
Adjustment to Fair Value of Investment Properties			
Depreciation	127,979	126,024	
Amortization costs	(893)	1,388	
Impairment over asset value	-	-	
Profit/Loss on property sales	-	-	
Transactions costs	-	-	
Property sale tax	-	-	
Exchange rate fluctuation	(5,856)	(38,430)	
Fluctuation of derivative		-	
Fluctuation of financial instruments	-	-	
Intangible impacts	-	-	
Costs	-	-	
Employee CBFIs compensation plan	-	2,611	
Interests	-	-	

# Adjusted funds from operation ("AFFO")

## During the first quarter of 2023, FibraHotel generated an AFFO of Ps. \$189 million.

Ps. \$ thousand	Q1 2022	Q1 2023	Variation
AMEFIBRA FFO	152,830	257,625	68.6%
(-) CAPEX (+) Other adjustments	(53,029)	(68,942)	
Adjusted Funds From Operations	99,801	188,683	89.1%



<sup>&</sup>lt;sup>10</sup> Funds from operation ("FFO") is based on Amefibra's definition which focuses on achieving greater clarity and understanding of the operational performance of the Real Estate Fibra sector in line with the best international practices.



# Cash flow

During the first quarter of 2023:

- The net operating cash flow was Ps. \$330 million.
- The net cash flow from investment activities was (Ps. \$42 million), mainly due to:
  - Capital expenditures during the quarter: i) (Ps. \$14 million) in maintenance CapEx, ii) (Ps. \$3 million) in investment CapEx for the Fiesta Americana Condesa Cancun hotel, iii) (Ps. \$16 million) in investment CapEx for the Live Aqua San Miguel de Allende hotel, iv) (Ps. \$9 million) in refurbishment for the Real Inn Mexicali hotel, and v) (Ps. \$10 million) in investment CapEx in other hotels (including Trebol Monterrey, Fiesta Inn Oaxaca, Fiesta Americana Hermosillo, among others).
  - Interest income of Ps. \$8 million.
- The net cash flow from financing activities was (Ps. \$279 million), mainly related to:
  - Debt amortization (Ps. \$88 million), of which (Ps. \$40 million) were repayments.
  - Interest payments of (Ps. \$189 million).
  - Other financial expenses of (Ps. \$1 million).

# **Financial position**

FibraHotel ended the first quarter of 2023 with:

- A cash position of Ps. \$511 million compared to Ps. \$501 million as of December 31<sup>st</sup>, 2022.
- Ps. \$4,367 million in debt compared to Ps. \$4,499 million as of December 31st, 2022.
- Net debt of Ps. \$3,857 million compared to Ps. \$3,998 million as of December 31<sup>st</sup>, 2022.
- A cost of debt 9.78% compared to 9.42% as of December 31<sup>st</sup>, 2022.

The following table presents a detailed status of FibraHotel's cash position:

Ps. \$ thousand	Q1 2023 Comment
Cash, cash equivalents and restricted cash	510,585
Available cash and cash equiv Operation	303,100 Hotels' working capital
Restricted cash and cash equiv Operation	119,788 Available for maintenance CapEx
Restricted cash and cash equiv Reserves	42,788 Available for Reserves guarantees
Available cash and cash equiv	44,909 Cash available
Cash position without restricted cash	348,009





\$ millions	Q1 2023	Currency	Interest rate	Maturity
BBVA 1	710.6	MXN	TIIE 28d + 150bps	oct-27
BBVA 2	116.3	MXN	TIIE 28d + 185bps	jul-23
BBVA 2*	182.6	USD	SOFR 91d + 220bps	ago-24
Banorte 3	441.5	MXN	TIIE 91d + 200bps	jun-28
Banorte 5**	431.3	MXN	SOFR 91d + 250bps	jun-28
FIHO 19	2,500.0	MXN	8.83%	sep-29
Total debt position	4,382.3	-		

The following table presents FibraHotel's debt position in detail:

\* Equivalent in pesos to USD \$10 million with an exchange rate of Ps. \$18.09

\*\* Equivalent in pesos to USD \$24 million with an exchange rate of Ps. \$18.09

In April 2023, Ps. \$40 million was amortized the BBVA credit line with an outstanding balance as of December 31<sup>st</sup>, 2022 of Ps. \$156 million. The outstanding balance as of March 31<sup>st</sup> was Ps. \$116 million and will be fully amortized in July 2023. The surcharge on this loan is 185 basis points over TIIE and is secured by a mortgage guarantee.

The following table presents a detailed schedule of principal repayments of FibraHotel's debt. For the year 2023, there are Ps. \$263 million of amortizations, which represents 6.0% of total debt:

Year	Payment	%
2023	262.7	6.0%
2024	395.0	9.0%
2025	296.2	6.8%
2026	318.7	7.3%
2027 and after	3,109.7	71.0%
Total	4,382.3	100.0%

As of March 31st, 2023,

- 57% of the debt is fixed (FIHO19) and 43% of the debt is variable (bank debt).
- 86% of the debt is denominated in Mexican pesos and 14% of is denominated in Dollars.

# **Credit Ratings**

As of the date of this report, the credit rating by Fitch Ratings of FibraHotel and its debt issued under the ticker "FIHO 19" remains 'A+ (mex)' with stable perspective.

As of the date of this report, the credit rating by HR Ratings of FibraHotel and its debt issued under the ticker "FIHO 19" remains 'AA' with stable perspective.

# Capital Expenditures ("CapEx")

FibraHotel's internal policy is to reserve up to 5% of the hotels' total revenues to make capital expenditures with the intention of maintaining the state and condition of the hotels in operation. As of March 31<sup>st</sup>, 2023, the available maintenance CapEx reserve was Ps. \$120 million.

### Information on CBFIs issued and with economic rights

As of March 31<sup>st</sup>, 2023, FibraHotel has 785'823,444 CBFIs outstanding with economic rights.

http://www.fibrahotel.com





### Distribution for the first quarter of 2023

FibraHotel seeks to generate value for its certificate holders, and therefore on April 25<sup>th</sup>, 2023, FibraHotel's Technical Committee approved a distribution equivalent to 12.50 cents (Ps. \$0.1250) per CBFI, representing l approximately Ps. \$98 million in total. This distribution is based on the results and operations of FibraHotel between January 1<sup>st</sup> and March 31<sup>st</sup>, 2023, and is based on the new distribution policy authorized by the Technical Committee. The distribution is estimated to be paid on May 15<sup>th</sup>, 2023 and will be comprised as follows:

	Amount				
Concept	per CBFI	Total			
	Ps. \$	Ps. \$ million			
Taxable Income	-	-			
Capital Return	0.1250	98.2			
Total	0.1250	98.2			

## **Corporate Governance**

On April 25<sup>th</sup>, a meeting of the Audit Committee and Technical Committee of FibraHotel was held to, among other things, approve the financial statements for the first quarter of 2023, which were unanimously approved. On April 4<sup>th</sup>, a meeting of the Nominations Committee was held, where Jimena Fernández Cortina was proposed as an independent member of the Technical Committee. As of this date, the Technical Committee of FibraHotel is composed of 10 members, four of whom are independent members.

# **Applicable regulation to FIBRAs**

In accordance with the general provisions applicable to issuers of securities and other participants in the securities market known as the "Circular Única de Emisoras" ("CUE"), the holders' assembly is granted the powers to establish the financing rules for each FIBRA. The rules approved by the holders' assembly shall establish the maximum leverage limit and debt service coverage ratio to be observed by the FIBRA and must be calculated in accordance with ANNEX AA of the CUE. In addition, within the amendments realized to Annex AA, a period of four quarters has been established to calculate the maximum leverage and the debt service coverage ratios.

On April 23<sup>rd</sup>, 2021, FibraHotel's Holders' Assembly established FibraHotel's maximum leverage ratio limit at 40% and the debt service coverage ratio limit of more than 1.0x.

### 1. Leverage level ("LTV")

FibraHotel closed the first quarter of 2023 with Ps. \$4,367 million in debt and a total asset value of Ps. \$17,468 million, resulting in a 25.0% debt level.

### 2. Debt service coverage ratio

FibraHotel's debt service coverage ratio must be higher than 1.0x.





To FibraHotel, the estimated obligations correspond to:

- Debt service (principal and interests);
- Capital expenditures for the maintenance of hotels; and
- Non-discretionary development expenditures (announced development projects).

Available resources correspond to:

- Cash and cash equivalents;
- Recoverable VAT;
- Operating result after distribution payment (including depreciation and interest income); and
- Available credit lines.

In accordance with the formula in Annex AA of the CUE currently in force, as of March 31<sup>st</sup>, 2023, FibraHotel's debt service coverage ratio is 1.88x, and the metrics for its calculation are as follows:

- Obligations for the next four quarters:
  - Debt service: Ps. \$712 millon.
  - Estimated capital expenditures: Ps. \$307 million.
- Available resources for the next four quarters:
  - Cash and cash equivalents (excluding restricted cash): Ps. \$348 million.
  - VAT receivable: Ps. \$23 million.
  - Estimated operating result after distribution payment (including depreciation and interest income): Ps. \$1,345 million.
  - Available credit lines: Ps. \$200 million.

### Ratios related to the FIHO 19 bond

• Secured Debt to total assets limit of 40%

As of March 31<sup>st</sup>, 2023 FibraHotel's secured debt ratio is 7.2%.

• Unencumbered Assets to unencumbered debt greater than 150%

As of March 31<sup>st</sup>, 2023 FibraHotel's total unencumbered asset ratio was 635.0%.





# Highlights of progress on Social, Environmental and Governance Issues (ESG)

FibraHotel is committed to being a sustainable company and to continue to evolve in the best environmental, social, and corporate governance (ESG) practices, while addressing the impact of our business.

Within FibraHotel's strategy, transparency towards stakeholders is one of our main focuses. Therefore, as of the first quarter of 2023, FibraHotel is publicly supporting the <u>Task Force on</u> <u>Climate Related Financial Disclosures</u> or TCFD in line with best-in-class international standards. FibraHotel publishes climate change risks and opportunities since 2020 according to TCFD's recommendations. We seek to strengthen the analysis every year, as well as to understand and publish the climate risks that impact the operations of our business.

Involvement in social activities is important to the company, as such, FibraHotel continues to support "La escuela mas grande del Mundo", a project that helps schools in gaining access to the Internet. FibraHotel donated computer equipment to the Centro de Bachillerato Tecnologico Agropecuario supporting the education of 120 students.

In addition, FibraHotel signed an alliance with Culiacan Participa, an institution that works with a group of neighborhoods known as "peace polygons", which have high levels of school dropouts, family violence and a strong presence of violent groups. The group's main objective is to reduce crime rates in Culiacan. FibraHotel contributed to the program by donating computer equipment to create dignified spaces where people can learn about different disciplines. We are committed to being positive agents of change in society, and we are determined to contribute to a Mexico with less inequality and more peace. This vision is related to the Sustainable Development Goals 4 (Quality Education), 10 (Reducing Inequalities) and 16 (Peace, Justice, and Strong Institutions).

FibraHotel is committed to evolve in each of the aspects of our ESG strategy, based on transparency, communication, and responsibility. A cybersecurity training was provided to all members of the Technical Committee, achieving the objective of encouraging and enforcing information security within the company.

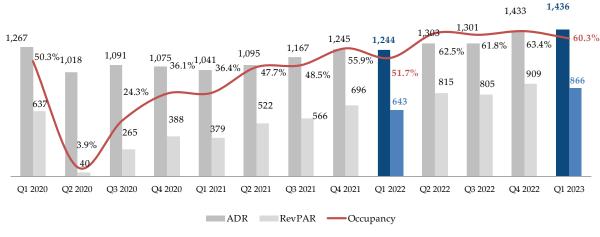
For further information on our ASG initiatives, please refer to the Sustainability Section and Corporate Governance on our webpage: <u>www.fibrahotel.mx/eng/</u>





## **Operating Highlights of FibraHotel's Portfolio**

The following graph shows the quarterly evolution, from the first quarter of 2020 to the first quarter of 2023, of ADR, occupancy rate and RevPAR for FibraHotel's hotels in operation<sup>11</sup> (excluding the Fiesta Americana Condesa Cancun).



KPIs are not totally comparable since they have different hotels during the period. As of Q3 2020 the graph does not include 4 temporarily closed hotels, two of which reopened and are included since the Q3 2021.

The Fiesta Americana Condesa Cancun hotel reported the following during the first quarter of 2023:

- Occupancy of 83.8%
- Net Package ADR of Ps. \$6,594
- Net Package RevPAR of Ps. \$5,526

The following tables show selected operating information of FibraHotel's Total Portfolio for the first quarter of 2023:

	Total Portfolio				Total P	ortfolio
	Q1 2022	Q1 2023	Q4 2022		Q1 LTM 2022	Q1 LTM 2023
Ocupancy	51.7%	60.3%	63.4%	Ocupancy	51.0%	62.0%
ADR	1,244	1,436	1,433	ADR	1,192	1,368
RevPAR	643	866	909	RevPAR	608	849

\*Excludes the two hotels that are temporarily closed and Fiesta Americana Condesa Cancún.

The RevPAR increased 34.6% in the first quarter of 2023 versus the first quarter of 2022.

<sup>&</sup>lt;sup>11</sup> As of today, FibraHotel has two hotels temporarily closed; Select Service Ciudad Obregon and Select Service. In total they represent 294 rooms and are excluded from the operational KPIs of the quarter. Also, in the first quarter of 2023, the inventory was modified by reducing 4 rooms in total.



The following table shows certain operating information for the hotels by segment for the first quarter of 2022 and 2023 (excluding the Fiesta Americana Condesa Cancun Hotel):

			Total P	ortfolio *					
	15	st quarter 2	.022	1	st quarter 20	)23		Variation	
Segment	Ocup.	ADR	RevPAR	Ocup.	ADR	RevPAR	Occup.	ADR	RevPAR
Limited-Service	46.7%	\$ 930	\$ 434	60.6%	\$ 1,047	\$ 634	1384 pb	12.6%	45.9%
Selected-Service	31.5%	\$ 1,076	\$ 600	61.8%	\$ 1,288	\$ 796	3033 pb	19.6%	32.7%
Full-Service	47.7%	\$ 2,005	\$ 956	56.6%	\$ 2,231	\$ 1,263	890 pb	11.3%	32.0%
Total	51.7%	\$ 1,244	\$ 643	60.3%	\$ 1,436	\$ 866	857 pb	15.4%	34.6%

\*Excludes the two temporarily closed hotels.

In Q1 2023, 4 rooms were removed due to refurbishments: The 4 rooms in Full Service.

The following table shows certain operating information for the hotels by region<sup>12</sup> for the first quarter of 2022 and 2023:

			Total Po	ortfolio *				
	1s	st quarter 2	022	1	st quarter 2023		Variation	
Region	Occup.	ADR	RevPAR	Occup.	ADR RevPAR	Occup.	ADR	RevPAR
Bajio	43.8%	\$ 1,734	\$ 760	50.5%	\$ 1,893 \$ 955	661 pb	9.2%	25.6%
Northeast	52.9%	\$ 1,390	\$ 734	61.0%	\$ 1,624 \$ 991	818 pb	16.9%	35.0%
Northwest	61.9%	\$ 1,169	\$ 724	66.9%	\$ 1,369 \$ 916	499 pb	17.1%	26.5%
West	66.4%	\$ 1,108	\$ 735	74.1%	\$ 1,349 \$ 1,000	778 pb	21.8%	36.1%
South	48.6%	\$ 999	\$ 486	54.2%	\$ 1,132 \$ 613	558 pb	13.3%	26.3%
Mexico City	43.2%	\$ 1,222	\$ 528	60.6%	\$ 1,406 \$ 852	1743 pb	15.1%	61.5%
Total	51.7%	\$ 1,244	\$ 643	60.3%	\$ 1,436 \$ 866	857 pb	15.4%	34.6%

\*Excludes Fiesta Americana Condesa Cancun and the two temporarily closed hotels.

In Q1 2023, 4 rooms were removed due to refurbishments: By region, 2 rooms from Northeast and 2 rooms from Bajio.

In "Mexico City" region, the hotels located in the Metropolitan Area are included.

<sup>&</sup>lt;sup>12</sup> Bajio corresponds to the following states: Aguascalientes, Guanajuato, Queretaro and San Luis Potosi. Northeast corresponds to the following states: Coahuila, Nuevo Leon and Tamaulipas. Northwest corresponds to the following states: Baja California Norte, Baja California Sur, Chihuahua, Durango, Sinaloa and Sonora. West corresponds to the following states: Jalisco, Nayarit and Michoacan. South corresponds to the following states: Campeche, State of Mexico (Toluca), Guerrero, Morelos, Oaxaca, Puebla, Quintana Roo, Tabasco and Veracruz. Mexico City corresponds to the following states: Mexico City and State of Mexico (excluding Toluca).



The following table shows certain operating information of Fiesta Americana Condesa Cancun hotel for the first quarter of 2022 and 2023:

	F	iesta Ameri	cana Conde	sa Cancún	(All Inclusiv	ve)			
	1s	t quarter 20	022	1	st quarter 20	)23		Variation	
	Occup.	Net Package ADR	Net Package RevPAR	Occup.	Net Package ADR	Net Package RevPAR	Occup.	ADR	RevPAR
FACC*	76.9%	\$ 6,356	\$ 4,888	83.8%	\$ 6,594	\$ 5,526	689 pb	3.8%	13.0%

\* Fiesta Americana Condesa Cancún is reported with All Inclusive metrics.

The following table shows the distribution of FibraHotel's Total Portfolio as of March 31<sup>st</sup>, 2023 by segment, region, number of hotels and number of rooms:

SEGMENT	Н	Hotels Rooms		REGION	Hotels		Rooms		
	#	%	#	%		#	%	#	%
Limited-Service	22	25.6%	2,792	22.2%	Bajio	13	15.1%	1,881	15.0%
Selected-Service	47	54.7%	6,525	52.0%	Northeast	15	17.4%	1,945	15.5%
Full-Service	16	18.6%	2,730	21.7%	Northwest	16	18.6%	2,333	18.6%
Resort	1	1.2%	507	4.0%	West	7	8.1%	1,107	8.8%
TOTAL	86	100.0%	12,554	100.0%	South	20	23.3%	2,992	23.8%
					Mexico City	15	17.4%	2,296	18.3%
					TOTAL	86	100.0%	12,554	100.0%

\*Includes Fiesta Americana Condesa Cancun and the two temporarly closed hotels. Select Service León located at the Bajio region (159 rooms) and Select Service Ciudad Obregón located at the Northwest region (135 rooms).

For the Q1 2023, 4 rooms were removed due to refubrishments: By segment, the 4 rooms were removed from Full Service . By region, 2 rooms from Northeast and 2 rooms from Bajio.

### **Quarterly Operating Portfolio Highlights (excluding leased hotels)**

Year 2023	Available Rooms	Occupied Rooms	Occup.	Reven	oom ues Ps. \$ illion	ADR	Rev	vPAR
1st quarter	1,057,546	637,626	60.3%	\$	915	\$ 1,436	\$	866
2nd quarter	-	-	-		-	-		-
3rd quarter	-	-	-		-	-		-
4th quarter	-	-	-		-	-		-
Total	1,057,546	637,626	60.3%	\$	915	\$ 1,436	\$	866

Data excludes the two hotels that are temporarily closed.



### **BALANCE SHEET**

As of December 31st, 2022 and March 31st, 2023.

(figures in thousands of pesos)

#### FIBRAHOTEL

**Consolidated Balance Sheet** 

#### (Thousands of pesos)

#### Assets

31/12/2022	31/03/2023
501,236	510,585
320,884	331,567
-	-
21,614	60,107
19,613	22,966
863,347	925,225
12,380,505	12,327,191
4,081,000	4,083,531
142,667	116,362
-	-
5,006	5,028
6,491	10,787
16,615,670	16,542,899
17.479.017	17,468,124
351,312	315,807
433,333	452,060
40,393	41,869
62,407	74,823
88,508	6,905
975,952	891,464
18.109	19,167
	1,566,529
2,484,246	2,484,829
11 017 525	11,017,525
	1,488,611
12,337,493	12,506,136
17 479 017	17,468,124
17,479,017	17,400,124
	320,884 21,614 19,613 863,347 12,380,505 4,081,000 142,667 5,006 6,491 16,615,670 17,479,017 351,312 433,333 40,393 62,407 88,508 975,952 18,109 1,663,217 2,484,246 11,017,525 1,319,968

\*Corresponds to FA Condesa Cancún.



#### **INCOME STATEMENT**

January 1<sup>st</sup> to March 31<sup>st</sup>, 2022 compared to the first quarter of 2023. *(figures in thousands of pesos)* 

#### FIBRAHOTEL

**Consolidated Statements of Operations** 

#### (Thousands of pesos)

	Q1 2022	Q1 2023
Revenue:		
Rooms	680,588	915,493
Food and beverages	147,549	208,986
Leases	116,798	124,017
Others	5,960	7,232
Total revenue	950,895	1,255,728
Costs and general expenses		
Rooms	164,144	206,973
Food and beverages	97,305	139,218
Administrative expenses	361,009	455,853
Total costs and general expenses	622,457	802,044
Lodging contribution	328,438	453,684
Real estate expenses	20,268	22,185
Advisory fee	37,847	41,869
Employee CBFIs compensation plan*	-	2,611
Administrative expenses related to FibraHotel	21,768	32,928
Employee Benefits*	83	1,058
Depreciation	127,979	126,024
Impairment over asset value*	-	-
Income from operations	120,493	227,009
Extraordinary expenses, net	(893)	1,388
Adjusted (loss) from operations	121,385	225,621
Non operating income	233	(1,158)
Adjustment to Fair Value of Investment Properties*	-	-
Comprehensive financing result	(94,355)	(62,727)
Income before taxes	27,263	161,736
Tax	(4,337)	(4,296)
Consolidated net (loss) income	31,600	166,032
* Non-Cash Items		

\* Non-Cash Items



## **CASH FLOW STATEMENT**

January 1<sup>st</sup> to March 31<sup>st</sup>, 2022, compared to the first quarter of 2023.

(figures in thousands of pesos)

#### FIBRAHOTEL

Consolidated Statements of Cash Flows

As of March 31<sup>st</sup>, 2023 (Thousand pesos)

	Q1 2022	Q1 2023
Operating Activities		
Consolidated net income	31,600	166,032
Adjustments for non cash items		
Tax	(4,337)	(4,296)
Cost for asset sale	(179)	1,261
Impairment over asset value*	-	-
Adjustment to fair value of investment properties*	-	-
Depreciation	127,979	126,024
Interest income	92,961	57,322
Employee CBFIs compensation plan*	-	2,611
Employee Benefits*	83	1,058
Total	248,107	350,012
(Increase) decrease in:		
Trade accounts receivable and others	(74,943)	(10,683)
Due from related parties	-	-
Recoverables taxes, mainly VAT	(1,418)	(3,353)
Prepaid expenses	(46,610)	(38,493)
Other assets	(11)	(22)
Increase (decrease) in:		
Suppliers and accrued expenses and others	26,371	19,061
Due to related parties	(36,733)	1,476
Tax payable	10,852	12,416
Net cash flow used in operating activities	125,616	330,413
Investing activities		
Business acquired, net of cash received	-	-
Development portfolio	(14,205)	(18,548)
Acquisitions of hotel furniture and equipment	(29,364)	(29,388)
Investment Properties	(10,549)	(2,531)
Asset sale	179	270
Interest income	3,161	7,986
Net cash flow used in investing activities	(50,778)	(42,211)
Financing activities		
Ditributions to trustors	-	-
Debt Issuance	-	-
Debt Issuance	(7,759)	(88,378)
Interests paid and financial expenses	(157,004)	(189,051)
CBFIs issuance	-	-
CBFI Repurchase Program	-	-
Issuance expenses	-	-
Other	(2,004)	(1,424)
Net cash flow used in financing activities	(166,767)	(278,854)
Net increase (decrease) in cash, cash equivalents and restricted		
cash	(91,930)	9,349
Cash, cash equivalents and restricted cash at the beginning of the period	485,617	501,236
Cash, cash equivalents and restricted cash at the end of the period		
	393,687	510,585
* Non-Cash Items		

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#### **Amefibra FFO**

Amefibra published a definition Funds from Operations ("FFO") metric to standardize reporting across Real Estate Fibras in Mexico. This metric is voluntary for Fibras and seeks to incorporate best practices across the sector (for example, in the United States, REITs report the Nareit Funds from Operations). FibraHotel has determined to report FFO based on Amefibra's definition beginning on the second quarter of 2020. The main differences against FibraHotel's previously reported FFO is that Amefibra FFO considers adjustments for pre-operating expenses and currency fluctuation in FFO which were not considered in FibraHotel's FFO but were considered in FibraHotel's AFFO. The following table shows the FFO calculation based on Amefibra's definition:

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Q1 2023
Total Revenues	1,032,473	1,530,826	2,007,939	2,635,004	3,435,995	4,107,252	4,371,969	1,941,651	3,109,131	4,696,345	1,255,728
Total Costs and General Expenses	655,003	1,530,826	1,337,765	1,791,571	2,330,115	2,664,142	2,917,888	1,633,398	2,168,443	2,985,396	802,044
Total Lodging Contribution	377,470	524,774	670,174	843,433	1,105,879	1,443,110	1,454,082	308,253	940,688	1,710,949	453,684
Advisory fee	82,168	102,731	103,378	104,673	106,813	150,927	151,862	144,492	146,566	156,049	41,869
Real estate expenses	16,718	21,626	28,991	33,910	43,311	59,698	66,286	115,567	73,607	84,383	22,185
Administrative Expenses Related to FibraHotel	18,773	29,182	39,361	48,530	54,060	60,522	71,188	57,335	80,038	111,730	32,928
Employee CBFIs compensation plan*	-	-	-	-	-	16,612	8,306	8,306	865	7,833	2,611
Adjusted EBITDA	259,811	371,235	498,445	656,320	901,696	1,155,351	1,156,440	(17,447)	637,949	1,344,133	353,033
Depreciation	120,041	162,930	213,782	296,930	367,926	419,037	465,817	583,838	551,732	508,780	126,024
Extraordinary Expenses, Net	101,707	88,448	77,688	106,931	34,457	71,619	37,056	9,018	15,095	6,720	1,388
Non Operating Income / (Loss)	8,600	12,209	2,726	3,918	10,053	1,901	11,330	(29,402)	821	3,969	(1,158)
Adjusted Income / (Loss) from Operations	46,663	132,066	209,702	256,377	509,366	768,501	617,816	(602,353)	316,346	1,325,158	224,463
Comprehensive Financing Result	118,168	124,379	29,759	(40,694)	(66,331)	(151,510)	(292,270)	(397,352)	(371,824)	(404,803)	(62,727)
Tax	2,078	2,742	2,884	1,787	5,316	2,282	8,460	2,451	(1,308)	(2,155)	(4,296)
Consolidated Integral Result	162,753	253,703	233,504	277,004	429,858	599,321	218,025	(1,004,515)	(52,482)	922,509	166,032
Adjustment to Fair Value of Investment Properties			-	-	-	(143,795)	47,081	(42,744)	(269,355)	(505,950)	
Depreciation	120,041	162,930	213,782	296,930	367,926	419,037	465,817	517,355	551,732	508,780	126,024
Amortization of capitalized leasing costs	101,862	88,448	77,688	106,931	34,457	71,619	37.056	43,999	15,095	6,720	1,388
Impairment losses	-	-	-	-	-	41,890	-	71.603	24,952	13,395	-
Realized (gains) or losses from sales	-	-	-		-	-	-	-	-	-	
Transaction costs	-	-	-	-	-	-	-	-	-	-	-
Tax on profits or losses on disposals of properties	-	-	-	-	-	-	-	-	-	-	-
Exchange rate fluctuation	(956)	3,572	(508)	2,363	6,991	16,128	(7,761)	12,708	(7,591)	(22,580)	(38,430)
Fluctuation of derivative instruments	-	-	3,072	(63,114)	7,862	15,389	99,061	2,632	(1,724)		
Fluctuation of financial instruments	-	-	-	-	-	-	-	-	-	-	-
Impairment of intangibles	-	-	-	-	-	-	-	-	-	-	-
Costs	-	-	-	-	-	-	-	-	-	-	-
CBFIs Compensation Plan	-	-	-	-	-	16,612	8,306	8,306	865	7,833	2,611
Minority interests	-	-	-	-	-	-	-	-	-	-	-
AMEFIBRA Funds From Operations	383,701	508,653	527,538	620,114	847,093	1,036,200	867,584	(390,656)	261,491	930,706	257,625
CAPEX Reserve	(47,225)	(75,257)	(99,670)	(134,571)	(172,893)	(204,149)	(221,964)	(51,128)	(174,118)	(258,320)	(68,942)
Other Adjustments	589	(9,628)	1,106	8,070	(5,621)	17,335	(7,734)	12,058	-	-	-
Adjusted Funds From Operations	337,065	423,768	428,974	493,614	668,579	849,386	637,887	(429,726)	87,373	672,386	188,683
FFO FIHO / FFO AMEFIBRA	100,906	92,020	77,180	109,294	41,448	87,746	29,295	56,707	7,504	(15,860)	(37,042)



#### Invitation to the 1Q 2023 Results Conference Call



The 1Q23 Conference Call will feature a presentation and discussion by **Simón Galante, CEO, Eduardo Lopez, General Manager, Edouard Boudrant, CFO,** and **Guillermo Bravo, CIO.** The Earnings Report will be released on April 26<sup>th</sup>, 2023 after the market closes.

Immediately following the earnings conference call presentation there will be an open **Question & Answer** session available to the conference call participants.

#### **CONFERENCE CALL DETAILS**

CONFERENCE CALL	Thursday April 27 <sup>th</sup> , 2023
	1:00 p.m. New York City
	11:00 a.m. Mexico City
INTERNATIONAL DIAL IN	For those participating from outside the United States, please dial +1 201-689-8433
UNITED STATES DIAL IN	For those participating from within the United States, please dial +1 877-407-0832
LINK TO CALL ME	https://hd.choruscall.com/InComm/?callme=true&passcod e=13675640&h=true&info=company&r=true&B=6

A replay of the Conference Call will be made available for two weeks:

To access the replay from outside the United States, dial +1 201-612-7415 To access the replay from within the United States, dial +1 877-660-6853 Conference ID#: 13737414

For further information, please c		
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# About FibraHotel

FibraHotel is a Mexican trust created primarily to acquire, develop and operate hotels in Mexico. Our objective is to provide attractive returns to our CBFI holders through distributions and the appreciation of our real estate assets. Also, we will aim to have a high quality hotel portfolio, through the affiliation to different hotel brands and renowned operators, as well as geographic and segment diversification.

### **Investor relations contact**

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